

#9

PATENT NUMBER: 18SUE DATE: 00/00/00 SERIAL NUMBER: 08/819497 FILING DATE: 03/17/97 RELATED PATENT NUMBERS: 5159365 5541691 5608475 5629749 5649252 5678083 5671453 TITLE: DIGITAL AUDIO SYSTEM FOR RADIO STATIONS APPLICANT: GOLDMAN, ROBERT J.

NO MORE INFORMATION FOR THIS SERIAL NUMBER

DEBUHAH PERHY-LEEPER PARALEGAL SPECIALIST OFFICE OF THE SPECIAL PROGRAMS EXAMINER GROUP 2100

*** AUTOMATED PATENT ASSIGNMENT SYSTEM ***

NO INFORMATION AVAILABLE IN THE AUTOMATED SYSTEM FOR SERIAL NUMBER 08186302 01/31/98 08:21





2/9/1 (Item 1 from file: 194)
DIALOG(R)File 194:CBD Oct.
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3220078

%DIGITAL% ON-AIR STUDIO SYSTEM

The Agency intends to negotiate a noncompetitive contract with %Radio% Computing Services, Two Overhill Road, Scarsdale, New York 10583, in accordance with FAR Subpart 6.302-1 (Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements), to furnish and install a %Digital% Audio Program Management, Storage and Distribution and Studio Control, Production and Live-Assist System commercially known as the Master Control 340 Series system. The Agency presently utilizes the RCS% Manufactured Broadcast Programming system commercially known as Selector. Alternate sources must have equivalent functionality and performance characteristics of the %RCS% Master Control 340 Series system.





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The salient characteristics of the %RCS% Master Control, 340 Series system
are as follows: 1. Provides direct interface with the Selector datebase system for %radio% programming; 2. Allows for direct audio console control and interface which must provide and accept logic states to allow for start and stop functions on the console and to control the audio devices or channels on the system; 3. Provides at least 160 hours of stored stereo audio: 4. Provides Musicam standard data compression: 5. Provides a SRAID? Lewel V. hardedrive: system, stores and letriewess information from its database, allows modifications to its database, which contains elements of programs (i.e., individual and groups of programming over a specified period of time) upon demand; 7. AES/EBU format %digital% input/output; and 8. Provides full functional (Program Management and On-Air control) redundancy. This notification of intent is not a solicitation document or notification of a forthcoming solicitation document. No solicitation Any reponse to this notification must be received by the Contracting Officer within thirty (30) days, at 4:00p.m. EST, after the publication date of this synopsis and must contain, clear, convincing, and substantive evidence, both technical and pricing, to demonstrate that price and other factors considered, such sources can fully meet the Government's requirments, and that it is advantageous to the Government to consider sources other than %Radio% Computing Services. Substantive evidence would be indicated by a statement of exactly what services are offered; and if the proposed services are not identical to those stated above, then a complete explanation as to how the above stated requirements will be met, along with firm price schedule, and any other information that will demonstrate a bona fide ability to meet the Government's requirements. Any submissions shall be in writing, and shall include the company/organization name, contact point, telephone number and expiration date. Telephonic or other verbal response will not be accepted. Written responses should contain the minimum text to give a complete explanation of the above proposed services. No contract will be awarded on the basis of responses to this notification, but such reponses will be used to determine if a comparable source is available. (0027)

SPONSOR: U.S. Information Agency, Office of Contracts, Room 1611, 330 C Street, S.W., Washington, DC 20547

SUBFILE: PSU (U.S. GOVERNMENT PROCUREMENTS, SUPPLIES)

SECTION HEADING: 99 Miscellaneous
PUBLICATION DATE: JANUARY 31, 1994

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1/9/52 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
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0368848 93-19503

%RCS% acquires Decision Inc.; Now offers complete %software% solution for radio station %programming% and operations

Jarrard, Judith

Business Wire (San Francisco, CA, US) s1 p1

PUBL DATE: 930209 JOURNAL CODE: BWRE DOC TYPE: Report

DATELINE: Scarsdale, NY, US WORD COUNT: 651

TEXT:

ENTERTAINMENT WIRE) — Radio Computing Services Inc. (RCS), the market leader in radio software, has acquired the assets of Decision Inc., a privately held Texas firm specializing in traffic and news systems for radio stations.

Financial terms of the agreement, finalized in January, were not disclosed. Decision's traffic system completes %RCS% Works, a suite of integrated, multi-user %software% products for radio stations. The move makes %RCS% the only company that provides a total %software% solution for all aspects of running a radio station.

Asked for their opinions about the acquisition, broadcast experts were enthusiastic. "It's a dream set up," said Ted Ruscitti, consultant. "This combination represents the best of every necessary radio system, all in one place, all working together."

Dwight Douglas of Burkhart Douglas, said: "In today's world, those who know how to simplify their business with technology will have more time to be successful. The merger demonstrates %RCS% ' commitment to state-of-the-art time management. One computer screen, one company, same goal: To make your business run better. I vote yes!"

Decision's original product, Broadcast System III, is now called %RCS% Traffic. It runs on DOS and UNIX-based-PCs-and workstations, and manages all aspects of advertising traffic, including logging, placement, audit trails, and billing. The company is now perfecting the product's smooth interaction with the rest of %RCS%' systems.

Decision Inc., based in Jacksonville, Texas, was founded fourteen years ago. The company's staff will remain in Texas as employees of %RCS%, with Decision founder and president Bill Waller assuming the title of %RCS% vice president.

"This makes %RCS% the only one-stop-shop for radio %software%," said %RCS% president Andrew Economos. "Technically, it's a sound choice: Decision's 600 clients can't say enough good things about their system. It's a great cultural match as well. Bill Waller is extremely bright, dedicated and he believes firmly in quality and support, as we do. He's built a very strong development staff who are already working well with ours."

"This realizes one of our dreams: to have a complete line of products for radio," said Bill Waller, Decision Inc. founder and president. "Radio stations are too complex for any one person to make all the decisions about everything that goes on the air.

"The %RCS capproach of providing %soft e% for all the different aspects of runing a radio station -- traffic, eld management, research, music scheduling, news editing, edigital production and live broadcast aids - is very powerful. I've always admired and respected %RCS% for their creativity and intelligence. We're thrilled to be bringing our products to their world-wide marketing organization."

RCS is a 14 year old, privately held corporation which pioneered the use of computer-based music scheduling. Selector was the first product of its kind when *RCS* introduced it in 1979; today it dominates the market. In recent years, *RCS* has expanded beyond its original niche to embrace all aspects of *software* necessary for running radio stations.

In addition to the now-classic Selector, the %RCS% product line includes MusicBase, the only computerized source for the music charts from 1955 to the present; SongTrack, a %software% tool for managing a station's research; NewsLink, which funnels news copy into the network system for editing on broadcast; Pro-Rate, which brings the yield management techniques used by the travel industry to radio ad sales; %RCS% Traffic, for logging, placement, and billing of commercials; Linker, for managing the flow and scheduling of promos, jingles, public service announcements, etc.; ProSonix, a %digital% editing and audio entry system for producing in-house jingles, PSAs, promos and commercials; MasterControl, a computerized air studio that displays the schedule and copy to the air talent, enables special effects, and even plays music from a CD jukebox or computer hard disk.

All of these products combine as %RCS% Works, a fully integrated, multi-user, total solution for radio. Headquartered in Scarsdale, %RCS% has subsidiaries or representatives in Canada, Mexico, Australia, Singapore, Japan, France, Germany, Italy, the United Kingdom and Africa.

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COMPANY NAMES: Radio Computing Services Inc, Scarsdale, NY, US, DUNS:03-940-0239, SIC:7371, Decision Inc, Jacksonville, TX, US, DUNS:11-744-0685, SIC:5734,

CLASSIFICATION CODES: 8302 (Software and computer services); 2330 (Acquisitions & mergers)

DESCRIPTORS: %Software% industry; Acquisitions & mergers; Radio broadcasting; Middle Atlantic

Applicant's Copy

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